

**A SUBSTITUTE RESOLUTION  
BY FINANCE/EXECUTIVE COMMITTEE**

**A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE AGREEMENT WITH SOFT CHOICE CORPORATION UTILIZING THE STATE OF GEORGIA CONTRACT NO. SWC000546-043 FOR THE PURCHASE OF NETWORKING EQUIPMENT (HARDWARE COMPONENTS AND CISCO VOIP TELEPHONE DEVICES ON BEHALF OF THE DEPARTMENT OF WATERSHED MANAGEMENT, IN AN AMOUNT NOT TO EXCEED TWO HUNDRED NINETY THOUSAND DOLLARS AND NO CENTS (\$290,000.00); ALL CONTRACTED WORK WILL BE CHARGED TO AND PAID FROM THE FROM THE LISTED FUND DEPARTMENT ORGANIZATION AND ACCOUNT NUMBERS IN THE FOLLOWING AMOUNTS: 5051 (WATER & WASTEWATER REVENUE) 170113 (DWM - INFORMATION SYSTEMS) 5316005 (COMPUTERS - \$1,000 - \$4,999) 1535000 (DATA PROCESSING) - \$40,000.00; FY'12 - 5051 (WATER & WASTEWATER REVENUE) 170113 (DWM - INFORMATION SYSTEMS) 5316005 (COMPUTERS - \$1,000 - \$4,999) 1535000 (DATA PROCESSING) - \$150,000.00; FY'13 - 5051 (WATER & WASTEWATER REVENUE) 170113 (DWM - INFORMATION SYSTEMS) 5316005 (COMPUTERS - \$1,000 - \$4,999) 1535000 (DATA PROCESSING) - \$100,000.00; AND FOR OTHER PURPOSES.**

**WHEREAS**, the City of Atlanta ("City") Department of Watershed Management ("Department") desires to purchase networking equipment of hardware components and Cisco VoIP Telephone Devices to install wireless solutions throughout the entire Wastewater Operations division; and

**WHEREAS**, Section 2-1606 of the Code of Ordinances, City of Atlanta ("Code") authorizes the Chief Procurement Officer to procure supplies, services or construction items through contracts established by the purchasing division of the state where such contracts and contractors substantially meet the requirements of this article; and

**WHEREAS**, it has been determined that the procurement of the networking equipment of hardware components and Cisco VoIP telephone devices can be secured through Soft Choice Corporation utilizing State of Georgia Contract No. SWC000546-043; and

**WHEREAS** this cooperative agreement was competitively procured in a manner consistent with Division 4 of the City's Procurement Code, and, the cost of the goods and/or services are comparable; and

**WHEREAS**, the Commissioner of the Department of Watershed Management and the Chief Procurement Officer recommend Soft Choice Corporation for the purchase of networking equipment of hardware components and Cisco VoIP telephone devices in an amount not to exceed Two Hundred Ninety Thousand Dollars and No Cents (\$290,000.00).

**THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY RESOLVES**, that the Mayor is authorized to enter into a cooperative purchasing Agreement with Soft Choice Corporation utilizing the State of Georgia Contract No. SWC000546-043 for the purchase of networking equipment of hardware components and Cisco VoIP telephone devices on behalf of the Department of Watershed Management in an amount not to exceed Two Hundred Ninety Thousand Dollars and No Cents (\$290,000.00).

**BE IT FURTHER RESOLVED**, that the City Attorney is directed to prepare and appropriate Agreement for execution by the Mayor.

**BE IT FURTHER RESOLVED**, that the Agreement will not become binding upon the City and the City will incur no obligation nor liability under it until it has been executed by the Mayor, attested to by the Municipal Clerk, approved by the City Attorney as to form and delivered to Soft Choice Corporation.

**BE IT FURTHER RESOLVED**, that the term of the Agreement is for three (3) years.

**BE IT FURTHER RESOLVED**, that the funding of the Agreement shall be subject to and expressly contingent upon the City's adoption and approval of the FY 2012 and FY 2013 budgets and the appropriation of sufficient funds to the associated funding sources.

**BE IT FINALLY RESOLVED**, that all contracted work will be charged to and paid from the listed Fund Department Organization and Account Numbers in the following amounts: 5051 (Water & Wastewater Revenue) 170113 (DWM - Information Systems) 5316005 (Computers - \$1,000 - \$4,999) 1535000 (Data Processing) - \$40,000.00; FY'12 - 5051 (Water & Wastewater Revenue) 170113 (DWM - Information Systems) 5316005 (Computers - \$1,000 - \$4,999) 1535000 (Data Processing) - \$150,000.00; FY'13 - 5051 (Water & Wastewater Revenue) 170113 (DWM - Information Systems) 5316005 (Computers - \$1,000 - \$4,999) 1535000 (Data Processing) - \$100,000.00.

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**11- *R* -0845**

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**WHEREAS,** the Commissioner of the Department of Watershed Management, Bureau of Program Performance, Information Technology Division and the Chief Procurement Officer recommend Soft Choice Corporation for the purchase of networking equipment and hardware components and Cisco VoIP telephone devices in an amount not to exceed Two Hundred Ninety Thousand Dollars and No Cents (\$290,000.00).

**THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY RESOLVES**, that the Mayor is authorized to enter into a cooperative purchasing Agreement with Soft Choice Corporation utilizing the State of Georgia Contract No. SWC000546-043 for the purchase of networking equipment of hardware components and Cisco VoIP telephone devices, on behalf of the Department of Watershed Management, Bureau of Program Performance, Information Technology Division in an amount not to exceed Two Hundred Ninety Thousand Dollars and No Cents (\$290,000.00).

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**Part II: Legislative White Paper:** (This portion of the Legislative Request Form will be shared with City Council members and staff)

**A. To be completed by Legislative Counsel:**

**Committee of Purview:** Finance/Executive

**Caption:** A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE AGREEMENT WITH SOFT CHOICE CORPORATION UTILIZING THE STATE OF GEORGIA CONTRACT NO. SWC000546-043 FOR THE PURCHASE OF NETWORKING EQUIPMENT (HARDWARE COMPONENTS AND CISCO VOIP TELEPHONE DEVICES ON BEHALF OF THE DEPARTMENT OF WATERSHED MANAGEMENT, BUREAU OF PROGRAM PERFORMANCE, INFORMATION TECHNOLOGY DIVISION IN AN AMOUNT NOT TO EXCEED TWO HUNDRED NINETY THOUSAND DOLLARS AND NO CENTS (\$290,000.00); ALL CONTRACTED WORK WILL BE CHARGED TO AND PAID FROM THE FROM THE LISTED FUND DEPARTMENT ORGANIZATION AND ACCOUNT NUMBERS IN THE FOLLOWING AMOUNTS: 5051 (WATER & WASTEWATER REVENUE) 170113 (DWM - INFORMATION SYSTEMS) 5316005 (COMPUTERS - \$1,000 - \$4,999) 1535000 (DATA PROCESSING) - \$40,000.00; FY'12 - 5051 (WATER & WASTEWATER REVENUE) 170113 (DWM - INFORMATION SYSTEMS) 5316005 (COMPUTERS - \$1,000 - \$4,999) 1535000 (DATA PROCESSING) - \$150,000.00; FY'13 - 5051 (WATER & WASTEWATER REVENUE) 170113 (DWM - INFORMATION SYSTEMS) 5316005 (COMPUTERS - \$1,000 - \$4,999) 1535000 (DATA PROCESSING) - \$100,000.00; AND FOR OTHER PURPOSES.

**Council Meeting Date:** May 16, 2011

**Requesting Dept.:** Watershed Management

**B. To be completed by the department:**

**1. Please provide a summary of the purpose of this legislation (Justification Statement).**

***Example: The purpose of this legislation is to anticipate funds from a local assistance grant to purchase child safety seats.***

The purpose of this legislation is to utilize a cooperative purchasing agreement with the State of Georgia Contract #000546-043 for the purchase of Networking Equipment (Hardware Components and Cisco VoIP Telephone Devices) through Soft Choice Coporation.

**2. Please provide background information regarding this legislation.**

***Example: The task force of homelessness conducted a study regarding homelessness, its impact and consequences on the City. This resolution reflects the Mayor's desire to open a twenty-four hour center that will respond to the needs of the homelessness in Atlanta.***

The Department of Watershed Management, Bureau of Program Performance, Information Technology Division seeks to utilize the State of Georgia Contract Number SWC-000546-043 for the purchase of Networking Equipment (Hardware Components and Cisco VoIP Telephone Devices) through Soft Choice Coporation. This equipment will be utilized to install wireless solutions throughout the entire Wastewater operations division.

**3. If Applicable/Known:**

- (a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):** Professional Services
- (b) **Source Selection:** N/A
- (c) **Bids/Proposals Due:** N/A
- (d) **Invitations Issued:** N/A
- (e) **Number of Bids:** N/A
- (f) **Proposals Received:**
- (g) **Bidders/Proponents:** N/A
- (h) **Term of Contract:** July 1, 2000 thru June 30, 2011

**4. Fund Account Center (Ex. Name and number):** FY'11 - FDOA: 5051 (Water & Wastewater Revenue). 170113 (DWM - Information Systems). 5316005 (Computers - \$1,000 - \$4,999). 1535000 (Data Processing) - \$40,000.00; FY'12 - FDOA: 5051 (Water & Wastewater Revenue). 170113 (DWM - Information Systems). 5316005 (Computers - \$1,000 - \$4,999). 1535000 (Data Processing) - \$150,000.00; FY'13 - FDOA: 5051 (Water & Wastewater Revenue). 170113 (DWM - Information Systems). 5316005 (Computers - \$1,000 - \$4,999). 1535000 (Data Processing) - \$100,000.00; in an amount not to exceed Two Hundred Ninety Thousand Dollars and No Cents (\$290,000.00).

**Fund:** \_\_\_\_\_ **Account:** \_\_\_\_\_ **Center:** \_\_\_\_\_

**5. Source of Funds: Example: Local Assistance Grant :** FY'11, FY'12 and FY'13 Budgets.

**6. Fiscal Impact:** Two Hundred Ninety Thousand Dollars and No Cents (\$290,000.00).

**Example: This legislation will result in a reduction in the amount of \_\_\_\_\_ to Fund Account Center Number \_\_\_\_\_.**

**7. Method of Cost Recovery:** N/A

***Examples:***

- a. Revenues generated from the permits required under this legislation will be used to fund the personnel needed to carry out the permitting process.***
- b. Money obtained from a local assistance grant will be used to cover the costs of this Summer Food Program.***

**This Legislative Request Form Was Prepared By:** Cynthia P. Brinkley, Procurement Officer, ext. 6096

## **Legislation Summary**

**Committee of Purview:**

**Caption**

A resolution authorizing the Mayor to execute an appropriate contractual agreement on behalf of the Department of Watershed Management with Softchoice Corporation in an amount not to exceed two hundred ninety thousand dollars and no cents (\$290,000.00). All contract work shall be charged to and paid from fund account and center number: 5051 (Water & Wastewater Revenue), 170113 (DWM – Information Systems), 5316005 (Computers - \$1,000 - \$4,999), 1535000 (Data Processing) – (\$40,000); FY'12 – 5051 (Water & Wastewater Revenue), 170113 (DWM – Information Systems), 5316005 (Computers - \$1,000 - \$4,999), 1535000 (Data Processing) – (\$150,000.00), FY'13 – 5051 (Water & Wastewater Revenue), 170113 (DWM – Information Systems), 5316005 (Computers - \$1,000 - \$4,999), 1535000 (Data Processing) – (\$100,000.00).

**Council Meeting Date:** June 06, 2011

**Legislation Title:** Resolution authorizing the Chief Procurement Officer to utilize the State of Georgia Government Contract #SWC000546-043 with Softchoice Corporation for the purchase of Networking Equipment (Hardware Components and Cisco VOIP Telephone Devices on behalf of the Department of Watershed Management in an amount not to exceed two hundred ninety thousand dollars and no cents (\$290,000.00). All contract work shall be charged to and paid from fund account and center number: 5051 (Water & Wastewater Revenue), 170113 (DWM – Information Systems), 5316005 (Computers - \$1,000 - \$4,999), 1535000 (Data Processing) – (\$40,000); FY'12 – 5051 (Water & Wastewater Revenue), 170113 (DWM – Information Systems), 5316005 (Computers - \$1,000 - \$4,999), 1535000 (Data Processing) – (\$150,000.00), FY'13 – 5051 (Water & Wastewater Revenue), 170113 (DWM – Information Systems), 5316005 (Computers - \$1,000 - \$4,999), 1535000 (Data Processing) – (\$100,000.00).

**Requesting Department:** Department of Watershed Management

**Contract Type:** N/A



|  |  |
|--|--|
| <b>Source Selection:</b>                       | <b>State of Georgia Government Contract<br/>#SWC000546-043</b>   |
| <b>Bids/Proposals Due:</b>                     | <b>N/A</b>   |
| <b>Invitations Issued:</b>                     | <b>N/A</b>   |
| <b>Number of Bids/<br/>Proposals Received:</b> | <b>N/A</b>   |
| <b>Bidders/Proponents:</b>                     | <b>N/A</b>   |
| <b>Justification Statement:</b>                | <b>N/A</b>   |
| <b>Background:</b>                             | <b>N/A</b>   |
| <b>Fund Account Centers:</b>                   | <b>5051 (Water &amp; Wastewater Revenue), 170113 (DWM – Information Systems), 5316005 (Computers - \$1,000 - \$4,999), 1535000 (Data Processing) – (\$40,000); FY’12 – 5051 (Water &amp; Wastewater Revenue), 170113 (DWM – Information Systems), 5316005 (Computers - \$1,000 - \$4,999), 1535000 (Data Processing) – (\$150,000.00), FY’13 – 5051 (Water &amp; Wastewater Revenue), 170113 (DWM – Information Systems), 5316005 (Computers - \$1,000 - \$4,999), 1535000 (Data Processing) – (\$100,000.00).</b> |
| <b>Source of Funds:</b>                        | <b>N/A</b>   |
| <b>Fiscal Impact:</b>                          | <b>N/A</b>   |
| <b>Term of Contract:</b>                       | <b>N/A</b>   |
| <b>Method of Cost Recovery:</b>                | <b>N/A</b>   |
| <b>Approval:</b>                               |  |
| <b>DOF:</b>                                    |  |
| <b>DOL:</b>                                    |  |
| <b>Prepared By:</b>                            | <b>Patricia Lowe, Buyer</b>  |
| <b>Contact Number:</b>                         | <b>404.330.6583</b>  |

**Contract:** SWCS000546-043 (Networking Equipment)**Supplier:** CISCO SYSTEMS INC

| <b>Contract Info</b>             |   |
|----------------------------------|---|
| <b>General</b>                   |   |
| <b>Contract Number</b>           | SWCS000546-043  |
| <b>Contract Name</b>             | Networking Equipment  |
| <b>Contract Type</b>             | MANDATORY Statewide Contract  |
| <b>Supplier Name</b>             | <b>CISCO SYSTEMS INC</b>  |
| <b>Active</b>                    | ✓   |
| <b>Apply Automatically</b>       | ✓   |
| <b>Description</b>               | This is a statewide contract for Networking Equipment for the State of Georgia. There are six (6) vendors on this statewide contract: 3 Com, Brocade, Cisco, Enterasys, Entreme Networks and Nortel. NIGP Codes: 20614, 20617, 20620, 20621, 20623, 20628, 20632, 20651, 20659, 20664, 20668, 20991 and 92037 |
| <b>Effective Date</b>            | 7/1/2000 12:00 AM EST   |
| <b>Expiration Date</b>           | 6/30/2011 11:59 PM EST  |
| <b>Details</b>                   |   |
| <b>Hard Copy Location</b>        |   |
| <b>Contract URL Link</b>         | <ul style="list-style-type: none"> <li>• 1. SWC Information Sheet</li> <li>• 2. Benefit Sheet</li> </ul>  |
| <b>Supporting Documents</b>      |   |
| <b>Procurement Card Usage</b>    |   |
| <b>Marketplace Catalog</b>       |   |
| <b>Non-Catalog Item Form</b>     |   |
| <b>SQ PO Distribution Method</b> |   |
| <b>Group Category Name</b>       |   |

| <b>Contract Officer</b>                                |       |
|--|-------|
| Elizabeth Eason  | Email |
|  | Phone |
| <b>PO Clauses</b>                                      |       |
| There are no PO clauses associated with this contract. |       |
| <b>Non-Catalog Items</b>                               |       |
| There are no forms assigned to this contract.          |       |
| Total Non-Catalog Items: 0                             |       |



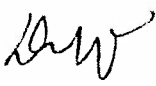
KASIM REED  
MAYOR

**CITY OF ATLANTA**  
55 TRINITY AVENUE, SW, SUITE 5400, SOUTH BLDG.  
ATLANTA, GEORGIA 30303-0324  
OFFICE (404) 330-6081  
FAX (404) 658-7194

DEPARTMENT OF  
WATERSHED MANAGEMENT  
**DEXTER C. WHITE**  
Interim Commissioner

**M E M O R A N D U M**

**TO:** Adam L. Smith, Chief Procurement Officer  
Department of Procurement

**FROM:** Dexter C. White, Interim Commissioner   
Department of Watershed Management

**DATE:** March 23, 2011

**RE:** **Legislative Request for State of Georgia Contract No. #SWC-000546-043  
for the Purchase of Networking Equipment –  
Contractor: Soft Choice Corporation**

Please prepare the appropriate legislative summary for **Cycle 9 (May 16, 2011)** to approve the State of Georgia Agreement with Soft Choice Corporation for the above referenced services.

These services shall be charged to and paid from **FY'11** - FDOA: 5051 (Water & Wastewater Revenue). 170113 (DWM - Information Systems). 5316005 (Computers - \$1,000 - \$4,999). 1535000 (Data Processing) - \$40,000.00; **FY'12** - FDOA: 5051 (Water & Wastewater Revenue). 170113 (DWM - Information Systems). 5316005 (Computers - \$1,000 - \$4,999). 1535000 (Data Processing) - \$150,000.00; **FY'13** - FDOA: 5051 (Water & Wastewater Revenue). 170113 (DWM - Information Systems). 5316005 (Computers - \$1,000 - \$4,999). 1535000 (Data Processing) - \$100,000.00; **in an amount not to exceed Two Hundred Ninety Thousand Dollars and No Cents (\$290,000.00).**

If you have any additional questions concerning this matter, please feel free to contact Cynthia P. Brinkley, Procurement Officer, at (404) 330-6096.

Your assistance in this matter is appreciated.

C: J. Anthony "Jim" Beard, Deputy Commissioner & Chief Financial Officer – DWM   
Daphne Rackley, Deputy Commissioner – BPP  
David Chapman, Deputy Chief Procurement Officer – DOP  
Gwendolyn J. Carswell, Watershed Manager – DWM  
Keith Toomer, Information Technology Director - BPP  
Raymond Brooks, Watershed Manager, Sr. – BPP  
Patricia Lowe, Buyer - DOP  
Cynthia P. Brinkley, Procurement Officer – DWM

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: Chief of Staff

Dept.'s Legislative Liaison: \_\_\_\_\_ Maisha L. Wood \_\_\_\_\_

Contact Number: \_\_\_\_\_ (404) 330-6887 \_\_\_\_\_

Originating Department: \_\_\_\_\_ Department of Watershed Management \_\_\_\_\_

Committee(s) of Purview: \_\_\_\_\_ Finance/Executive Committee \_\_\_\_\_

Chief of Staff Deadline: \_\_\_\_\_ May 13, 2011 \_\_\_\_\_

Anticipated Committee Meeting Date(s): \_\_\_\_\_ June 01, 2011 \_\_\_\_\_

Anticipated Full Council Date: \_\_\_\_\_ June 06, 2011 \_\_\_\_\_

Legislative Counsel's Signature: \_\_\_\_\_

Commissioner Signature: \_\_\_\_\_

Chief Information Officer: \_\_\_\_\_

Chief Procurement Officer Signature: \_\_\_\_\_

**CAPTION**

A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO A COOPERATIVE AGREEMENT WITH SOFT CHOICE CORPORATION UTILIZING THE STATE OF GEORGIA CONTRACT NO. SWC000546-043 FOR THE PURCHASE OF NETWORKING EQUIPMENT (HARDWARE COMPONENTS AND CISCO VOIP TELEPHONE DEVICES ON BEHALF OF THE DEPARTMENT OF WATERSHED MANAGEMENT, BUREAU OF PROGRAM PERFORMANCE, INFORMATION TECHNOLOGY DIVISION IN AN AMOUNT NOT TO EXCEED TWO HUNDRED NINETY THOUSAND DOLLARS AND NO CENTS (\$290,000.00); ALL CONTRACTED WORK WILL BE CHARGED TO AND PAID FROM THE FROM THE LISTED FUND DEPARTMENT ORGANIZATION AND ACCOUNT NUMBERS IN THE FOLLOWING AMOUNTS: 5051 (WATER & WASTEWATER REVENUE) 170113 (DWM - INFORMATION SYSTEMS) 5316005 (COMPUTERS - \$1,000 - \$4,999) 1535000 (DATA PROCESSING) - \$40,000.00; FY'12 - 5051 (WATER & WASTEWATER REVENUE) 170113 (DWM - INFORMATION SYSTEMS) 5316005 (COMPUTERS - \$1,000 - \$4,999) 1535000 (DATA PROCESSING) - \$150,000.00; FY'13 - 5051 (WATER & WASTEWATER REVENUE) 170113 (DWM - INFORMATION SYSTEMS) 5316005 (COMPUTERS - \$1,000 - \$4,999) 1535000 (DATA PROCESSING) - \$100,000.00; AND FOR OTHER PURPOSES.  
FINANCIAL IMPACT (if any): \$290,000.00

Mayor's Staff Only

Received by CPO: \_\_\_\_\_ Received by LC from CPO: \_\_\_\_\_  
(date) (date)

Received by Mayor's Office: \_\_\_\_\_ Reviewed by: \_\_\_\_\_  
(date) (date)

Submitted to Council: \_\_\_\_\_ (date)



## CITY OF ATLANTA

Kasim Reed  
Mayor

SUITE 1790  
55 TRINITY AVENUE, SW  
ATLANTA, GA 30303  
(404) 330-6204 Fax: (404) 658-7705  
Internet Home Page: [www.atlantaga.gov](http://www.atlantaga.gov)

DEPARTMENT OF PROCUREMENT  
Adam L. Smith, Esq., CPPO, CPPB  
Chief Procurement Officer  
[asmith@atlantaga.gov](mailto:asmith@atlantaga.gov)

## MEMORANDUM

TO: Councilmember Yolanda Adrean,  
Chair, Finance Executive Committee

FROM: Adam L. Smith

A handwritten signature in black ink, appearing to read "AS" followed by a stylized flourish.

RE: State of Georgia Contract #SWC000546-043

DATE: May 06, 2011

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This memorandum is to certify that the above-referenced Cooperative Agreement was competitively procured in a manner consistent and pursuant to sections 2-1602, 2-1604, 2-1606 and 2-1608 of the Procurement and Real Estate Code. We reviewed the terms of the Agreement and determined that the costs for the goods/services are competitive and comparable.

If you have any questions or need additional information, please do not hesitate to contact me.